

25-26 JANUARY 2021

VIRTUAL NORDIC UNITED NATIONS PROCUREMENT SEMINAR



The most important meeting place for Nordic companies seeking to do business with UN agencies.



Photo: UN City/Adam Mørk

UNDERSTAND HOW YOUR COMPANY EFFECTIVLY CAN
DO BUSINESS WITH THE **\$20 BILLION**
UN PROCUREMENT MARKET

ORGANISED BY:



UDENRIGSMINISTERIET
Ministry of Foreign Affairs
of Denmark



Dansk Industri



ISLANDSSTOFA
PROMOTE ICELAND



Embassy of Sweden
Copenhagen



Innovation
Norway



Embassy of Iceland
Copenhagen



Embassy of Finland
Copenhagen



Embassy of Finland
Copenhagen

BUSINESS
FINLAND



Norwegian Embassy
Copenhagen

PROGRAM

MONDAY JANUARY 25

09:00-09:30 | Main stage

WELCOME AND OPENING REMARKS

- Grete Faremo, Under-Secretary-General and Executive Director of UNOPS

09:30-10:30 | Main stage

HIGH-LEVEL PANEL

Nordic collaboration through UN Procurement

- Nordic Ministers (TBD)

10:30-11:30 | Main stage

TUTORIAL

How to navigate the virtual platform and get the most out of the seminar, incl. how to book B2B meetings, watch available presentations and engage with the UNGM Kiosk.

11:30-12:30 | Main stage

PANEL: HOW TO BE SUCCESSFUL IN SELLING TO THE UN

Successful experiences and strategic engagement with the UN's procurement efforts

- Nordic companies

12:30-13:30 | BREAK IN PROGRAM

ALL DAY ACTIVITIES

Open availability | Stage 1

Presentations from 15 UN Agencies on current procurement needs

09:30-16:30 | Private break-out sessions

B2B meetings

09:30-16:30 | Private break-out sessions

One-on-one meetings with UN Procurement Officers

9:30-16:30 | Break-out room 1

UNGM Kiosk – walk-in with advise and support



13:30-14:30 | Main stage

PANEL: SUSTAINABILITY AND INNOVATION

Procurement as a mechanism to further economic, social and environmental development

- UN Global Compact (Speaker TBD)
- UNICEF (Speaker TBD)
- UNOPS (Speaker TBD)
- WEP (Speaker TBD)

14:30-15:30 | Main stage

WORKSHOP: RENEWABLE ENERGY

UN needs and challenges connected to renewable energy solutions

- UNDP (Speaker TBD)
- UNHCCR (Speaker TBD)
- UNOPS (Speaker TBD)

15:30-16:30 | Main stage

WORKSHOP: ICT

Digital empowerment: Increasing access to information and knowledge through ICT

- UN Secretariat (Speaker TBD)
- UNDP (Speaker TBD)
- The World Bank (Speaker TBD)

PROGRAM

TUESDAY JANUARY 26

09:00-09:15 | Main stage

GOODMORNING

Run through of Day 2 program

- Verner Kristiansen

09:30-10:30 | Main stage

PANEL: COVID-19

Procurement challenges and needs in light of the pandemic

- PAHO (Speaker TBD)
- UNHCR (Speaker TBD)
- UNICEF (Speaker TBD)
- WHO (Speaker TBD)

10:30-11:30 | Main stage

WORKSHOP: WASH

Needs, challenges and opportunities for water and sanitation solutions in developing countries

- IOM (Speaker TBD)
- UNOPS (Speaker TBD)
- UNRWA (Speaker TBD)

11:30-12:30 | Main stage

WORKSHOP: MEDICAL SERVICES AND SUPPLIES

The Nordic suppliers' strongholds in supplying advanced products and services and how the UN's needs will evolve the coming years following the pandemic

- PAHO (Speaker TBD)
- UNICEF (Speaker TBD)
- WHO (Speaker TBD)

12:30-13:30 | BREAK IN PROGRAM

13:30-14:30 | Main stage

WORKSHOP: TRADING PLACES WITH THE UN

Learn how to navigate and understand the tender process at the UN

- Miguel Alvarez, UN Department of Operational Support (TBC)

14:30-15:30 | Main stage

WORKSHOP: TRANSPORTATION AND LOGISTICS

The needs of the Transportation and Logistics sector and how more collaboration and innovation can play a role in overcoming future challenges

- UN Secretariat (Speaker TBD)
- UNICEF (Speaker TBD)
- WFP (Speaker TBD)

15:30-16:30 | Main stage

WORKSHOP: ENGINEERING AND MANAGEMENT SERVICES

Trends and development in the needs and requirements for engineering and management services across sectors

- UNDP (Speaker TBD)
- UNOPS (Speaker TBD)
- The World Bank (Speaker TBD)

16:30-17:00 | Main stage

CLOSING REMARKS

- Verner Kristiansen

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Tentative program
(TBD)